

# Party Time

SNIFF ME – SHARE ME – SELL ME

You are about to have an amazing Scentsy party. I want to help you earn as much as possible, so be sure you read this host handbook. As always, I am here if you have any questions!

*It's as easy as 1-2-3*

1. Make your wish list
2. Gather up the orders.
3. Return all orders and supplies to me on our closing date



Place your label here



## Scentsy Mission

TO BRING VALUE TO THE  
WORLD BY PROVIDING AN  
INDUSTRY-LEADING,  
FAMILY-FRIENDLY BUSINESS  
OPPORTUNITY SELLING  
**CREATIVE, ARTISTIC,**  
**HIGH-QUALITY**  
**PRODUCTS**  
THAT  
**WARM THE HEART,**  
**ENLIVEN THE SENSES**  
**& INSPIRE THE SOUL.**





## Share - Share - Share

- ◆ The more you share your Scentsy party, the more orders you will collect which means you will earn more FREE Scentsy!
- ◆ Scentsy travels, so be sure you take your catalogs, and testers with you when you are out and about. Share with co-workers, friends, family, other parents, at the Dr. office etc... The more you share the more you will earn!
- ◆ Have friends and family far away? No worries! I will give you a link directly to your online Scentsy party. They can order and have their favorite Scentsy delivered right to their door. (shipping applies for online orders)
- ◆ How about a sip and sniff? Grab a few friends and sniff all the amazing fragrances while you sip your favorite beverage.



## Wishes Do Come True

Earn your goodies: Make a "WISH LIST" of everything you want to earn, and set your goal to EARN it ALL!

A \$500 party will give you \$75 in FREE items and (3) items at 1/2 off!

### IMAGINE THE POSSIBILITIES

- ✓ Aspire Diffuser and oils
- ✓ Scentsy System
- ✓ Scentsy Buddy
- ✓ Fragrance Roller
- ✓ Laundry Care
- .....and much more!

Make a list of what you want to earn, then set your goal to get your party to reach the level needed to earn your list for FREE! It is that simple. I know you can you do it! Share, share, and share! The more you share, the more you earn!



## Catalog Tips

- ◆ Scentsy has out done themselves with our Spring/Summer catalog!
- ◆ The fold out page located at the back of the catalog lists all of the warmers and accessories for a quick reference. This is a super useful tool.
- ◆ Be sure you share the great packages located on pages 60 & 61.
- ◆ Scentsy LOVES kids, so they created a spot just for them. You can find fun things are available on pages 44-49.
- ◆ Know who else we love...YOU! We just added some new amazing skin care for men and women. OH these are AWESOME! You can find all this greatness on pages 50-53.
- ◆ Scentsy makes cleaning fun and helps your whole house smell fresh!. Discover these incredible products for yourself by browsing pages 54-56.
- ◆ Want to be a Scentsy VIP? Who wouldn't, right? Free samples, exclusive offers, and there is no commitment! Check it out at [ScentsyVIP.com](http://ScentsyVIP.com) for all the great info!



## Scents-on-the-Go

We offer a HUGE selection of scents on-the-go. If you're anything like me, you love things to smell GREAT. So I take Scentsy with me in the car, in my purse, to hotels, really everywhere I go! On page 7 you will find our travel items. Not all fragrances are available in our on-the-go items, so please be sure you reference the fragrance chart on pages 58 & 59. Stock up using our packages found on pages 60 & 61.



# Rockstar Hosts

Host rewards are based on the dollar amount of your party excluding tax and any shipping fees. Party must be a minimum of \$200\* to qualify as a party and earn rewards. \*prior to tax and shipping

Party Sales	Half-Price & Free Product	Your Rewards
\$200-349.99	1 & 10%	1 Scentsy product at 50% off & \$20-\$34.99 in FREE product
\$350-\$499.99	2 & 10%	2 Scentsy products at 50% off & \$35-\$49.99 in FREE product
\$500-\$999.99	3 & 15%	3 Scentsy products at 50% off & \$75-\$149.99 in FREE product
\$1000 +	4 & 15%	4 Scentsy products at 50% off & \$150+ in FREE product

## I LOVE MY HOSTS AND SO DOES SCENTSY!

- ◆ Be sure you check out all the packages on pages 60 & 61, to make the most of all your rewards. The packages with an \* next to them can be used with your free credit, but not as a 1/2 off item. The packages that do not have an \* can be used with either your credit or your half off items.
- ◆ How about the amazing oil diffusers? Oh yeah, you can get those at 1/2 off too! Hosts can use two of their 1/2 off items to get a diffuser for 50% off!
- ◆ Did you know... When you get a friend to book a party with me from your party, you earn ANOTHER 1/2 off item from their party... if you get three friends, you earn three more 1/2 off items. We just keep on giving! Plus, my personal special for you helping me get more hosts is AMAZING, so be sure you ask me about it!
- ◆ The following items cannot be used with any host rewards: Autism Charitable Buddy, MLB warmers, all Campus warmers and mini warmers, Mossy Oak warmer



# Payment Information

- ◆ We accept all methods of payment to make it easier for and your customers.
- ◆ Please make checks payable to \_\_\_\_\_.
- ◆ All major credit cards, including American Express, are accepted. Please be sure that all of the customers information is filled in. I must have the SECURITY CODE and ZIP CODE to process the card.
- ◆ Tax is calculated based on where the order ships. Normally all orders will ship to me directly, so the tax is \_\_\_\_\_.
- ◆ Online orders will have shipping added and the tax will calculate based on where it is shipped.
- ◆ Party orders that are \$200 and over will not be charged any shipping! YEP, thats right!...FREE SHIPPING on parties!
- ◆ THERE IS NO PRODUCT CODE. Simply write down the items you want and the price.





# Now is Your Time

You just did your very own Scentsy party, how about KEEPING IT as your launch party. Ok, let me explain. I would love for you to join my team so you can see what Scentsy is all about. I also want to help you be successful. If you want to join, I will show you how to sign up and enter this party as YOUR own first party! That means you get paid from this party and you get to keep all the host benefits! So why not join?!

- ◆ You don't have to worry about a boss
- ◆ You can make your own hours
- ◆ You don't have to carry inventory
- ◆ There is NO dress code
- ◆ There are no credit card fees
- ◆ You have a team that will support and help you
- ◆ Our home office is truly AMAZING
- ◆ Your house will always smell GREAT
- ◆ You get paid to use product you already love
- ◆ You get to meet some amazing new people
- ◆ You will get PAID to have fun and share Scentsy
- ◆ Opportunity to earn free trips... and yes they are obtainable



JOIN THE FUN



COMPENSATION PLAN															
	Monthly						Title								
	Personal Retail Volume (PRV)	Group Wholesale Volume (GWV)	Team Wholesale Volume (TWW)	Active Frontline Consultants	First Generation Directors	Commission from Personal Retail Volume	Bonus from Personal Wholesale Volume	Frontline Essential or Certified Consultant TWW Bonus	Frontline Lead Consultant TWW Bonus	Frontline Star Consultant TWW Bonus	Frontline SuperStar Consultant TWW Bonus	Frontline Director (Q) TWW Bonus	1st Generation Director TWW Bonus	2nd Generation Director TWW Bonus	3rd Generation Director TWW Bonus
* Lifetime Personal Retail Volume; must be attained before rank advancement.															
SuperStar Director	500	80,000	10,000	3	4	25%	9%	9%	7%	5%	2%	3%	3%	4%	5%
Star Director	500	30,000	6,000	3	2	25%	9%	9%	7%	5%	2%	3%	3%	4%	
Director	500	10,000	2,000	3		25%	9%	9%	7%	5%	2%	3%	3%		
SuperStar Consultant	500	6,000		3		25%	7%	7%	5%	3%					
Star Consultant	500	2,500		2		25%	4%	4%	2%						
Lead Consultant	500	1,000		1		25%	2%	2%							
Certified Consultant	1,000*					25%									
Essential Consultant						20%									
RANK	RESPONSIBILITIES				REWARDS										

Contact me Today!



Place your label here